

SBE Financing Terms and conditions

Our Terms for undertaking projects that require financing and/or investment:

1- Project Capital and shareholders contributions

- a. Project capital should be at least 25 Million Euro/USD
- b. Shareholders need to contribute at least 25% of total capital required. Contribution can be either cash or assets such as land, building, and equipment.

2- Expertise in project area

- a. It is advisable that project owners possess expertise in the business sector/field of work of their project.
- b. Accepted expertise can be either having history of operating similar projects. Or employing professional staff or experienced companies to manage and operate their project.

3- Feasibility study of project

- a. Feasibility study of project should be done by international or multinational companies. Or by well-known local companies who have track record of conducting reliable feasibility studies. But in all cases, **international companies are preferred**.
- b. In order to accept any project Swiss Business Enterprise (SBE) need to review existing studies and performing needed due diligence.
- c. Only in certain cases SBE accepts to conduct the project feasibility study.

4- SBE role in the project

- a. It is highly preferable that SBE be assigned as project consultant to the project as a mandatory condition for finding the proper financing to the project.
- b. Only in few cases SBE might accept to help in securing the financing needed for the project. In this case SBE will charge direct fees for such work.

5- SBE Fees

- a. SBE will charge no initial fees for project financing if it undertakes a consulting role in the project or is assigned as project consultant. However, other fees may apply after the client obtains the required financing.
- b. SBE will charge initial fees for its work in finding the financing needed for the project. Fees will cover:
 - i. Review of project studies
 - ii. Due diligence
 - iii. financing strategy and recommendations
- c. SBE initial fees vary from 20,000 CHF up to 50,000 CHF.
- d. Initial fees are to be paid fully upon accepting and signing the relative quotation.